



COMPANY PROFILE



PT TRANSKON JAYA TBK
Serious 4WD Rental Vehicles & Equipment



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OUR VISION & MISSION

VISION

To be a leading and trusted leasing vehicle and internet services provider company and to provide added value for all stakeholders.

MISSION

- To Provide and create a safe and healthy work environment and environmental conditions that support business development;
- To run business activities in a professional and open manner by implementing a management system in accordance with established standards;
- To give added value to customers by identifying, monitoring and responding to all needs, desires or expectations as well as maintaining the level of customer satisfaction.
- To set the size of work targets and strive to improve the quality of Company's work services on an ongoing basis through as assessment and improvement of effectiveness, quality and performance.



ABOUT US

PT Transkon Jaya Tbk is an established local company based in Balikpapan, East Kalimantan, specializing in 4x4 Vehicle rentals, Servicing & Maint, On site Workshops and Parts Supply to the mining and oil & gas industries.

PT Transkon Jaya Tbk provides a diverse range of services including:

- ➔ LV Rentals 4x4 & 4x2.
- ➔ Special Vehicles such as H/Duty Trays & Service Bodies, Lube Units, Ambulances, Rescue Unit & Water Tank.
- ➔ Small Trucks & Bus.

Head office is located in Balikpapan with branch and representative workshop located at 42 mine sites in several Provinces including Kalimantan, Sulawesi, Sumatera, Java, Sumbawa, Papua, Wetar Island, to provide on-site support services at those locations and to the surrounding areas.

The company receives Management & Technical specialist assistance from a team of expatriate and local specialists who have had extensive experience at all levels of operations in Mining, Oil & Gas industries, Light Vehicles, Special Vehicles and Light Truck and Bus.

HIGHLIGHTS

- Transkon has been operating since 2002, and decided to focus on building the LV Rental business since 2006.
- Transkon is now well established in the LV Rental Industry, having grown at **15-20%** per annum.
- More than **500** Staff to support operations & the Fleet.
- Light Vehicle Fleet of more than **2000** vehicles.
- Consistently attain **95 – 98%** fleet Availability.
- Able to accommodate large/ medium & small clients.
- More than Rp 15 Bio invested in Parts Inventory & site support Tools & equipment.



TRANSKON STANDARD MINE PREPARATION



EXTERIOR

BODY & UNDERSIDE

- TRAY LINER
- FRONT & REAR TOW HOOKS

INTERIOR & ENGINE

- FIRE EXTINGUISHER
- SAFETY TRIANGLE
- FIRST AID KIT
- RACOR PRIMARY FUEL FILTER
- SEAT COVERS & FLOOR COVERS

1. SNORKEL
2. HIGH LEVEL MINING LIGHTS, STROBE, REVERSE ALARM (LED LIGHTS)
3. SPORTS BAR (WITH CARGO BARRIER)
4. REAR BAR
5. REFLECTIVE STRIPE
6. BUGGY WHIP
7. HEAVY DUTY SUSPENSION
8. OFF ROAD TYRES
9. BULL BAR (AIR BAG CERTIFIED)
10. HEAVY DUTY UNDER GUARDS & UNDERBODY PROTECTION



EXAMPLES OF VEHICLES PREPARED BY TRANSKON FOR THE MINING INDUSTRY

Light Vehicle – Australian Approved ROPS 6 point Wagon & 4 point DC

Transkon mine prep fit out for Double Cabin and Wagon may include optional ROPS (Roll Over Protection System) for maximum occupant safety & security. The ROPS are made by an International Company to comply with International Safety Certification.





VEHICLES PREPARED BY TRANSKON FOR THE MINING INDUSTRY

Unit Modifications Double & Single Cabin

To support our customers operations on site, we can prepare both Double Cabin or Single Cabin vehicles for Service Unit, Palfinger Crane, Heavy Duty Tray, Drop Side Tray and Rescue Unit. In fact any configuration within the specification limitations of the vehicle.



AMBULANCE



SERVICE UNIT



RESCUE



MINI MANHAUL



DROPSIDE TRAY UNIT

SMALL BUS AND TRUCK RENTAL

Transkon rent small Bus & Truck for town use & mine site use.



AMBULANCE



CAR RENTAL

TARGET RENTAL MARKET

- Mining companies – established and start-up
- Mining & support services contractors & suppliers
- Oil & Gas Industry
- Palm Oil and Timber Plantations
- Construction & Infrastructure Industry
- Clean Energy Industries
- Indonesia Wide

STRATEGY

- Provide the best Quality Products & Support Services in the LV
- Provide a total LV Fleet management solution for clients so that clients can get on with their core business.
- Provide the highest level of LV Safety, Reliability & Availability in the LV Rental Industry.
- Build long term relationships with clients.

REFERENCES

Transkon's performance as a company specializing in 4wd Rental Vehicles over the past 18 years is evidenced by consistent growth, satisfied & loyal clients, and includes companies that have the highest International standards & requirements with LV Safety, reliability and availability, in Indonesia.

Transkon is one of very few companies that can deliver the Safety & Quality standards that International companies require, including supply of LV's in Indonesia to comply with BHP Billiton worldwide Fatal Risk Control Policy (FRCP) standards.

Transkon currently supplies Rental vehicles to more than 80 companies in the mining, Oil & Gas, Plantation and Construction Industries, Indonesia wide.



TRANSKON – SITE MAP WORKSHOP

Transkon's main facility is located in Balikpapan and supports the many site workshops throughout Kalimantan and other Provinces in Indonesia. Several key site workshops such as Sangatta, Berau, Melak, Tuhup, Puruk Cahu & other sites, serve to support our many loyal customers in these and the surrounding areas.



KALIMANTAN TIMUR

- 01. BALIKPAPAN
TANJUNG BATU
- 02. SAMARINDA
PALARAN
SANGA SANGA
SEPARI
MHU
KPUC
LOA KULU
TENGGARONG
JEMBAYAN
MSJ
- 03. BONTANG
SANGATTA
BENGALON
KOBUN
- 04. KIDECO
- 05. MELAK
- 06. TABANG

KALIMANTAN TENGAH

- 07. ADARO -
LAMPUNUT
TUHUP
MGM - MUARA
TUHUP
AKT
- 08. PURUK CAHU
KUALA KURUN
GUNUNG MAS
- 09. KAPUAS, ASMIN
BARONANG

KALIMANTAN SELATAN

- 10. ADARO - TANJUNG
- 11. RANTAU - AGM
- 12. ASAM-ASAM
BANJARMASIN
BINUANG
SATUI
SEBAMBAN
SENAKIN
SUNGAI DURIAN
SUNGAI DANAU
WAHANA

NTB

- 13. BATU HIJAU -
SUMBAWA BARAT

PULAU WETAR

- 14. PULAU WETAR

SUMATERA UTARA

- 15. MARTABE -
TAPANULI SELATAN

TIMIKA

- 19. WEDABAY -
MALUKU UTARA

TIMIKA

- 20. FREEPORT - TIMIKA

SULAWESI

- SOUTHEAST SULAWESI**
16. KONAWE - KENDARI
- CENTRAL SULAWESI**
17. MOROWALI
- NORTH SULAWESI**
18. TOKA TINDUNG - NORTH MINAHASA

OUR VALUABLE CLIENTS

MAJOR CLIENTS INCLUDE :

Petrosea | Transkon supply and manage most of their LV's at mine sites in Kalimantan.

Orica/ DNX/ AEL | Explosives Companies

Transkon supply and manage their LV fleets at several mine sites, including KPC - Sangatta, Kideco, Separi, MSJ, Satui, Wahana, Berau, etc. Plus their vehicles based in Balikpapan.

Thiess | Mining & Construction Contractors

Transkon supply and manage their LV fleets at several mine sites including, Wahana, Melak, MSJ, KPC and also at their Balikpapan bases. Due to Transkon's high level of Service, Safety & LV Availability Transkon has become their preferred supplier for LV & Special Vehicles such as Ambulances.

Sandvik | Transkon are the supplier of LV's for operations on-site and in Balikpapan.

Catering Companies | PBU/ Aerofood/ CAS Catering/ Arco Catering

Transkon are the supplier of light vehicles for several Catering companies in East, South & Central Kalimantan, including specialized vehicles with Full size Aluminum lockable Box for transportation of their catering & food supplies.

HPU | Transkon supply 4 x 4 LV's unit on their Mining Project both Double Cabin and Wagon completed with Transkon Mineprep Standard.

BUMA | Supply LV fleet to several sites in East and South Kalimantan.

ADARO | Supply LV's to several contractors at site.

NOTE

All vehicles Rented by Transkon are Maintained only by Transkon.

Transkon operates in around 41 remote mining site workshops.

Transkon focuses its expansion to all kind of mining industry throughout Indonesia.



PERFORMANCE SCORING BY CUSTOMERS

PT PAMA PERSADA NUSANTARA
GENERAL SERVICES DEPT
PAMA

EVALUASI SUPPLIER RENTAL UNIT SARANA

NAMA PERUSAHAAN : PT. TRANSKON JAYA
JENIS USAHA : General Supplier
LOKASI : TOMM
PERIODE PENILAIAN : Sep-20

NO	KRITERIA	SUB KRITERIA	BOBOT	PIC	PENILAIAN				
					5	4	3	2	1
					Istimewa	Baik	Cukup	Kurang	Jelek
1	KESELAMATAN, KESEHATAN KERJA DAN LINGKUNGAN HIDUP	A. PARTISIPAS/ DALAM PSMS	10%	SHE	4,75				
		- Follow Up Hasil Inspeksi Terencana	2,50%		5				
		- Pemenuhan Pelaksanaan Training Defensive Driving untuk driver	2,50%		5				
		- Perengkapan Standar Unit Sarana	2,50%		5				
		- P2H Unit	2,50%			4			
		B. INSIDEN	20%		4,33				
		- Lost Time Injury Rate	10%		5				
		- Property Damage	5%			4			
		- Pelanggaran	5%			4			
2	ORGANISASI DAN ADMINISTRASI	A. DOKUMEN LEGALITAS PERUSAHAAN	10%	GS	5				
		B. KEHADIRAN DALAM MEETING KOORDINASI	5%		5				
		C. ADMINISTRASI INVOICING	5%		5				
3	PRODUKTIVITAS	A. AVAILABILITY (PA) UNIT	20%	GS		4			
		B. LEADTIME PENANGANAN UNIT BREAKDOWN	10%		5				
		C. ATTENDANCE RATIO (ATR) DRIVER	20%				3		

Penghitungan Score :

Kriteria 1	: (4,75 X 0,1) + (4,33 X 0,2)	=	1,34
Kriteria 2	: (5 X 0,1) + (5 X 0,05) + (5 X 0,05)	=	1,00
Kriteria 3	: (4 X 0,2) + (5 X 0,1) + (3 X 0,2)	=	1,90
Total Score			4,24

Kesimpulan:




PERFORMANCE SCORING BY CUSTOMERS

SUPPLIER EVALUATION				LIEBHERR	
PT. LIEBHERR INDONESIA PERKASA					
SUPPLIER No	10036		TIME PERIOD	Jan - Jun 2020	
VENDOR NAME	PT. TRANSKON JAYA (IDR)		CREATED DATE	20 October 2020	
CONTACT PERSON	Dewi		CREATED BY	Zainuddin	
CATEGORY	Rental		APPROVE BY	Ansye Viorina	
EVALUATION CATEGORY	PERFORMANCE EXPECTATIONS	SCORE	WEIGHT	SCORE X WEIGHT	REMARKS
Servicing & Maintenance		4	20	0,8	
Price Validity		3	15	0,5	
Payment Term		3	15	0,5	
Ontime Delivery		4	15	0,6	
Respond for Unit Back Up		4	15	0,6	
Penalty for Premature Termination		3	10	0,3	
Respond Any Complain		4	5	0,2	
Tax Compliant		4	5	0,2	
TOTAL SCORE				3,6	A
ACHIEVEMENTS				90%	
PTL ACHIEVEMENT TARGET 90%					
SCORE KEY	IMPROVEMENT				
4 / A = Very good	Continue to maintain existing achievements				
3 / B = Good					
2 / C = Fair					
1 / D = Poor					
Note: If the supplier is 2 times successively not achieve the target, the supplier should be have the commitment letter and the status of the supplier will be lowered					

PERFORMANCE SCORING BY CUSTOMERS



A Member of  ABM Group

No Surat : 093/CK-SCM/II/2021

Jakarta, 28 Februari 2021

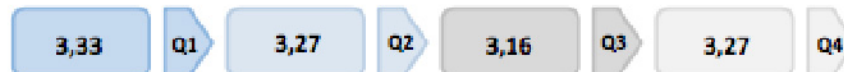
Kepada Yth
Rekanan PT Cipta Kridatama
PT Transkon Jaya

Up. Bapak/Ibu Pimpinan

Perihal : **Ucapan Terima Kasih dan Apresiasi atas Kinerja Vendor Rekanan PT Cipta Kridatama Periode Tahun 2020**

Bersama ini kami *Supply Chain Management*, PT Cipta Kridatama - Head Office mengucapkan terima kasih kepada PT Transkon Jaya atas kontribusi dan dukungan yang diberikan kepada PT Cipta Kridatama.

Sebagai bentuk ungkapan terima kasih dan apresiasi dari Kami, atas kinerja yang telah diberikan. Khususnya atas performance dan nilai pencapaian sangat baik yang telah diraih oleh PT Transkon Jaya selama tahun 2020, sebagai berikut:



Kami berharap agar kerjasama ini dapat terus terjalin dengan baik, besar harapan kami PT Transkon Jaya semakin sukses dan selalu berkembang serta dapat memberikan kontribusi dan dukungan yang lebih baik lagi kepada PT Cipta Kridatama.

Demikian kami sampaikan, atas perhatiannya kami ucapkan terima kasih.

Hormat Kami,



Joshua Ratadhi M.
Group Head Supply Chain Management

Tembusan:
- Direksi PT Cipta Kridatama;
- Arsip.

PT CIPTA KRIDATAMA

Gedung TMT 2, 3rd Floor
Jl. Cilandak KKO No. 1, Jakarta 12560 - Indonesia
Phone : (62-21) 2997 6868, Fax : (62-21) 2997 6867



www.ciptakridatama.co.id

PERFORMANCE SCORING BY CUSTOMERS

PT. WEIR MINERALS INDONESIA



Minerals
Jl. Mulawarman Rt. 20 No. 020
Balikpapan 76116
Indonesia

T +62 542 7581876
F +62 542 746099
weirminerals.com

No : WMI/ GA/ SE- 011912

Balikpapan, 10 Januari 2019

To,
PT. Transkon Jaya
In Balikpapan
Up. Mr. Rudi / Mrs. Dewi

Subject : Supplier performance evaluation result 2018

With regards,

As a result of annual supplier performance evaluation that we have conducted for the period of 1 year (from January to December 2018), for all suppliers of PT. Weir Minerals Indonesia, herewith we provide an assessment to :

Supplier	: PT. Transkon Jaya
Address	: Balikpapan
Value earned	: 83,25 from target 100,00

Based on the standard parameters applicable at PT. Weir Minerals Indonesia for your company performance as the main supplier in our company, you are classified as **B / Approved**".

The value obtained above is calculated based on the performance of your company in fulfilling every demand of goods / services from PT. Weir Minerals Indonesia with assessment criteria in terms of Quality, On time delivery, Communication and Safety & Environment.

Given the results of the assessment, it is expected that your company can continue to improve its performance in support of PT. Weir Minerals Indonesia.

Thank you for your cooperation and attention.


Sincerely yours,


WEIR
Dwi Aslina
HR-GA Manager

PT. Weir Minerals Indonesia

PERFORMANCE SCORING BY CUSTOMERS

Form No: Proa/10/F-002



SUPPLIER PERFORMANCE SCORING LOGISTIC MINING PURCHASING GENERAL & FACILITY

Supplier Name: TRANSKON JAYA, PT
Evaluation Period: Juli - Desember 2019


Indicator	Definisi	Formula	Satuan	Achievement	Score
Lead Time Supply	Lamanya waktu (rata - rata) yang diperlukan untuk men-supply barang (PO received - PO date)	$(90 - LT \text{ Supply}) / 90 \times 100$	Days	1.40	98
Discrepancy Supply	Persentase jumlah item yang di "reject" karena tidak sesuai dengan spesifikasi pada PO	$100\% - \text{Discrepancy Supply}$	%	0.00	100
Payments Terms	Kondisi term pembayaran	$(\text{Payment Terms} / 90) \times 100$	Days	30	33
Performance K3L	Persentase penilaian K3L supplier	K3L Review	%	100	100

Indikator	Bobot	Total Score
Leadtime Supply	30%	30
Discrepancy Supply	25%	25
Payment Terms	25%	8
Performance K3L	20%	20
Final Score		82.87

Keterangan:	Nilai
≥ 85	A
70 - 84	B
50 - 69	C
< 50	D

B

Approved by:
Logistic Manager



adaro SERVICES
Budi Cahyadi
Date : 5 Februari 2020



PACNet

Established in Balikpapan and fast becoming a leading Communications & Internet Services Provider (ISP), specializing in Broadband Solutions for both Business & Private, Satellite and Sat-phone communications.

PACNet services portfolios included:

- Wireless Broadband Internet Service Provider.
- Network Design & Implementation
- VSAT Communications.
- Video Security Systems Solutions.
- Voice/VoIP, VPN, Satellite Transmitter
- Project & Server Management.
- Disaster Recovery and Data Backup.
- IT Consulting and Outsourcing.
- IIX Connection Wireless or Cable Fiber-Optic.



SERVER MANAGEMENT

VSAT Communications



CONTACT US:

Sales & Info

Phone: 0811 5977 666

Email: sales@transkon.net.id

Technical Support & Service

Hotline: 0811 5968 666

Email: support@transkon.net.id

More Information, visit : www.transkon.net.id

TRANSKON – TRAINING CENTER



TRANSKON – CSR



CONTACT US :

RENTAL INFORMATION

BILLY SAMBUAGA

Sales & Marketing (East Indonesia Area)

Mobile : 0811 5979 459

Email : billy@transkon-rent.com

AMININ ARDIANSYAH

Sales & Marketing

(South Kalimantan, Central Kalimantan, West Kalimantan)

Mobile : 0821 5122 0776

Email : amin@transkon-rent.com

MARDIN

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SUYATNO

Sales & Marketing Small Truck & Bus

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MARKETING

Email : marketing@transkon-rent.com